Message Text

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FOR AF/C

E.O. 11652: GDS TAGS: EFIN, RW

SUBJECT: WERTHEIM PROJECT

1. BELIEVE IT WOULD BE USEFUL FOR DESK TO PASS ON TO OPIC GIST OF FOLLOWING, IN CONNECTION WITH WERTHEIM'S PROBLEMS IN SECURING MARKETING RIGHTS FOR MULINDE TEA:

A) NATIONAL BANK GOVERNOR BIRARA ONCE AGAIN UP TO HIS NECK IN POLITICAL HASSLE, THIS TIME INVOLVING MINISTERS OF FOREIGN AFFAIRS, FINANCE, PLAN, AND AGRICULTURE. ISSUE IS WHETHER RWANDA SHOULD OR SHOULD NOT HAVE SIGNED AGREEMENT WITH LIBYA TO ESTABLISH JOINT BANKING ENTERPRISE IN KIGALI, WHICH, AS DEPT AWARE, BIRARA BELIEVES COULD CAUSE SERIOUS HARM TO RWANDAN ECONOMY.

B) FOREIGN MINISTER NSEKALIJE RECENTLY ACCUSED
BIRARA, IN PRIVATE LETTER TO PRESIDENT, OF BEING IN PAY
OF COMMERCIAL BANKS HERE, ACCOUNTING FOR HIS OPPOSITION TO
LIBYAN AGREEMENT. IN PASSING, HE ALSO ACCUSED BIRARA AND
HIS PROTEGE, RIBANJE, OF MIS-MANAGING RWANDAN TEA
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INDUSTRY. OUTRAGED, BIRARA TWO WEEKS AGO HANDED IN HIS RESIGNATION AS BOTH GOVERNOR OF NATIONAL BANK AND CHAIRMAN OF MRND ECONOMIC COUNCIL. REPORTEDLY, MINISTERS OF FINANCE AND PLAN (WHO ARE SAID TO SIDE WITH BIRARA AGAINST LIBYAN AGREEMENT) ALSO TENDERED RESIGNATIONS, AS DID OCIR/T DIRECTOR RIBANJE. TO DATE, NO OFFICIAL ANNOUNCEMENT HAS BEEN MADE, NOR TO OUR KNOWLEDGE HAS

PRESIDENT ACCEPTED RESIGNATIONS.

C) ON HIS RETURN FROM TWO-DAY TRIP TO BUJUMBURA
LAST FRIDAY, PRESIDENT HABYARIMANA TOLD AIRPORT CROWD
THAT HE WAS ANNOYED BY CRITICISM OF LIBYAN AGREEMENT;
THAT RWANDA NEEDED ALL THE INVESTMENT CAPITAL IT COULD
ATTRACT ("WE'LL SOON HAVE FIFTEEN OR SIXTEEN FOREIGN
BANKS HERE"); THAT AGREEMENT WITH LIBYANS WOULD GO FORWARD
DESPITE CRITICISM; BUT THAT LIBYAN-RWANDAN BANK
WOULD BE UNDER CLOSE CONTROL OF RWANDA'S NATIONAL BANK.

\$) IN A HIGHLY UNUSUAL MOVE, BIRARA CALLED ME TO HIS OFFICE SEPT 12 TO DISCUSS A MINOR MATTER WHICH HAD BEEN PENDING FOR SEVERAL MONTHS. I AM CONVINCED HIS PURPOSE WAS TO SHOW ME THAT HE WAS STILL AT WORK AT CENTRAL BANK AND IN CHARGE OF RWANDAN FINANCES. I TOOK ADVANTAGE OF VISIT TO RAISE QUESTION OF WERTHEIM'S MARKETING AGREEMENT, AND BIRARA ALMOST LEAPT TO HIS TELEPHONE TO GIVE INSTRUCTIONS TO RIBANJE TO IMPLEMENT THAT AGREEMENT WITHOUT FURTHER DELAY. BIRARA ALSO REMARKED POINTEDLY THAT HE STILL INTENDED TO TRAVEL TO WASHINGTON (ARRIVING SEPT 23) TO TAKE PART IN IMF MEETINGS, ADDING THAT HE WOULD BE AVAILABLE TO OPIC OFFICIALS IF THEY WISHED TO DISCUSS WERTHEIM PROJECT OR ANY OTHER MATTER. HE WILL BE STAYING AT SHERATON HOTEL.

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2. AS DESK WILL APPRECIATE, WERTHEIM PROJECT BECOMES SOMETHING OF POLITICAL FOOTBALL IN ALL THIS. WE ARE NOT SURE OF NATURE OF NSEKALIJE'S CRITICISM OF BIRARA AND RIBANJE FOR THEIR "MIS-MANAGEMENT" OF TEA INDUSTRY, BUT OBVIOUSLY THIS CHARGE COULD HAVE IMPLICATIONS FOR WERTHEIM. MUCH LARGER IMPLICATIONS WILL OF COURSE RESULT FROM BIRARA'S EVENTUAL DEPARTURE FROM GOVERNMENT, ALONG WITH RIBANJE AND MINISTERS MOST DIRECTLY INVOLVED IN HEA PROJECT (FINANCE, PLAN, AGRICULTURE). WE ARE SURPRISED ANDIGRATIFIED AT MOST RECENT TURN OF EVENTS, WHICH RESULTED IN DIRECT ACTION BY BIRARA TO PUT PROJECT BACK ON TRACKS ONCE AGAIN. BUT I AM LESS OPTIMISTIC THAT LARGER POLITICAL STORM WILL BLOW OVER WITHOUT FURTHER IMPACT ON WERTHEIM.

3. FOR THE MOMENT, I AM COUNSELING WERTHEIM TO CLING TIGHTLY TO ONE PIECE OF GOOD NEWS, BIRARA'S LONG AWAITED INVERVENTION IN BEHALF OF MARKETING AGREEMENT. IF AGREEMENT FINALLY IMPLEMENTED, PROJECT WILL BE ABLE TO HOLDSITS OWN FOR TIME BBEING. OTHERWISE, I BELIEVE IT MORE SENSIBLE FOR WERTHEIM AND ASSOCIATES TO LIE LOW AND WAIT FOR POLITICAL STORM TO BLOW OVER. I DO

NOT RPT NOT BELIEVE NOW IS THE MOMENT FOR OPIC TO PRESS RWANDAN DEVELOPMENT VOAK FOR STANDBY FINANCING (STATE 216673).

4. POSTCRIPT: BIRARA KEPT HIS PROMISEG AND WERTHEIM WAS ABLE TO SIGN LATEST VERSION OF MARKETING AGREEMENT WITH RIBANJE LATE EVENING SEPT 12. HE WAS ALSO RECEIVED WITH APOLOGIES BY OCIR DIRGEN (MIN AGRI SECGEN) GAHAMANYI AT DAWN SEPT 13, JUST BEFORE DEPARTING RWANDA; HE DELIEVED TOUGH PITCH TO GAHAMANYI ABOUT IMPORTANCE OF IMPLEMENTION OF I AGREEMENT WHICH HE V BEEN DELIVED TWICE BEFORE, AND GAHANANYI PROMISED TO INSTRUCT RIBANJE ACCORDINGLY. THEN, TO PUT IDING ON THIS CAKE, BIRARA HIMSELF SHOWED UP AT CONFIDENTIAL

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AIRPORT AND CHATTED WITH WERTHEIM IN DEPARTURE LOUNGE, PROMISING (IN ENGLISH) "THIS TIME THERE WILL BE NO PROBLEMS." PERHAPS LIBYAN BANK AFFAIR AGAIN CONFIRMS IT'S AN ILL WIND THAT BRINGS NO GOOD.

5. DRAFTER: AMBASSADOR. CRIGLER

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